

Message Text

LIMITED OFFICIAL USE

PAGE 01 BERLIN 04535 112247Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----093974 121906Z /41

R 111704Z JUL 78
FM AMEMBASSY BERLIN
TO USDOC WASHDC
INFO SECSTATE WASHDC 7749
AMEMBASSY WARSAW
AMEMBASSY BELGRADE
AMEMBASSY BUCHAREST
AMEMBASSY VIENNA

LIMITED OFFICIAL USE BERLIN 04535

USDOC FOR BEWT

VIENNA FOR TRADE FAIR SUPPORT OFFICE/VONTILLIUS

E.O. 11652: N/A
TAGS: BEXP, GE
SUBJECT: INDUSTRIAL WELDING TSS

REF: (A) USDOC 11984, (B) BERLIN 4139

1. EMBASSY APPRECIATES INFORMATION USDOC WAS ABLE TO
SUPPLY (REF A) ON MERRICK ENGINEERING. IT IS NOT
CLEAR TO US, HOWEVER, WHETHER "POWER SUPPLIES AND
EQUIPMENT" FOR WELDING NUCLEAR FUEL RODS, NUCLEAR HEAT
EXCHANGERS AND NUCLEAR PIPING REFERS TO ONE WELDING
SYSTEM WITH APPLICATION IN THREE DIFFERENT AREAS OR TO
THREE DISCRETE WELDING SYSTEMS. REQUEST CLARIFICATION.

2. REF B SETS OUT REQUIREMENTS OF GDR TSS HOST (CHAMBER
OF FOREIGN TRADE) WITH RESPECT TO SCHEDULE OF RECEIPT
OF INFORMATION ON PARTICIPANTS AND TOPICS FOR WELDING
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BERLIN 04535 112247Z

TSS. AS INDICATED IN JUNE 28 PARKER-THOMPSON TELCON,
WE BELIEVE WE CAN RETAIN COOPERATION OF THE CHAMBER OF
FOREIGN TRADE IF WE ARE ABLE TO GIVE HOERICKE A LIST
OF PARTICIPATING FIRMS AND BRIEF MEANINGFUL CHARACTERI-
ZATIONS OF PROPOSED PRESENTATIONS BY AUGUST 1.

3. AS REPORTED PREVIOUSLY, GDR RELIES HEAVILY ON

CONTENT OF DESCRIPTIONS OF TSS PRESENTATIONS TO IDENTIFY QUALIFIED AUDIENCE. GDR OFFICIALS HAVE REQUESTED THAT AS MUCH DETAILED INFORMATION AS POSSIBLE BE PROVIDED, INCLUDING: (A) A DESCRIPTION OF THE CENTRAL TECHNICAL QUESTION TO BE ADDRESSED BY THE PRESENTATION; (B) A DETAILED DESCRIPTION OF THE EQUIPMENT TO BE DISCUSSED; AND (C) A LISTING OF INDUSTRIES OR INDUSTRIAL PROCESSES IN WHICH THE EQUIPMENT TO BE DISCUSSED HAS APPLICATION.

4. IN PREVIOUS TSS'S, GDR AUDIENCES HAVE BEEN DRAWN HEAVILY FROM THE RANKS OF TECHNICAL EXPERTS INTIMATELY FAMILIAR WITH THE FIELD UNDER DISCUSSION. THESE EXPERTS ARE PRIMARILY INTERESTED IN DISCUSSING IN DEPTH TECHNICALLY SOPHISTICATED EQUIPMENT AND TECHNOLOGY THE U.S. HAS TO OFFER THE GDR. TO HAVE THE GREATEST IMPACT ON SUCH AN AUDIENCE, IT IS IMPORTANT FOR TSS PRESENTATIONS TO FOCUS ON A SINGLE, COMPACT, CLEARLY DEFINED TECHNICAL THEME WHICH CAN BE COVERED ADEQUATELY IN TIME AVAILABLE. OUR EXPERIENCE SUGGESTS THAT, WHENEVER POSSIBLE, COMPANIES PARTICIPATING IN A TSS BOUND FOR THE GDR SHOULD BE COUNSELED TO PRESENT A SINGLE TECHNICAL SUBJECT IN DETAIL RATHER THAN ATTEMPT TO INTRODUCE IN A CURSORY MANNER A WIDE RANGE OF EQUIPMENT MANUFACTURED BY THE COMPANY.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 BERLIN 04535 112247Z

5. IN THIS SENSE, IT APPEARS TO US THAT THE EFFECTIVENESS OF THE PRESENTATION PLANNED BY MERRICK ENGINEERING WILL BE UNDERCUT BY LUMPING DISCUSSION OF "AUTOMATIC (WELDING) SYSTEMS FOR CONSUMER PRODUCTS" WITH A PRESENTATION OTHERWISE SHARPLY FOCUSED ON THE NUCLEAR INDUSTRY. AT USDOC'S DISCRETION, WE SUGGEST THAT MERRICK BE ADVISED TO STRUCTURE PRESENTATION ACCORDINGLY. BOLEN

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 11 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BERLIN04535
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780285-1188
Format: TEL
From: BERLIN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780776/aaaacmcj.tel
Line Count: 102
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: af0bcf77-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 BERLIN 4139
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2058143
Secure: OPEN
Status: NATIVE
Subject: INDUSTRIAL WELDING TSS
TAGS: BEXP, GC
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/af0bcf77-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014